Strategic Partnership With Macedon

Partnering With Macedon Will Give You…

Faster-Closing Deals

We give clients the information they need to decide on and close deals faster

Confidence in Estimates

We size and price efforts accurately the first time, minimizing rework/change orders

Competitive Offerings

*We use a variety of coding accelerators and Best Practices to give our team the edge in velocity **and** quality*

Workflow Process Assessment (WPA)

Identify

- Find highest-value processes
- Use interviews / Process Mining

Optimize

- Streamline
- Identify ROI

Digitize

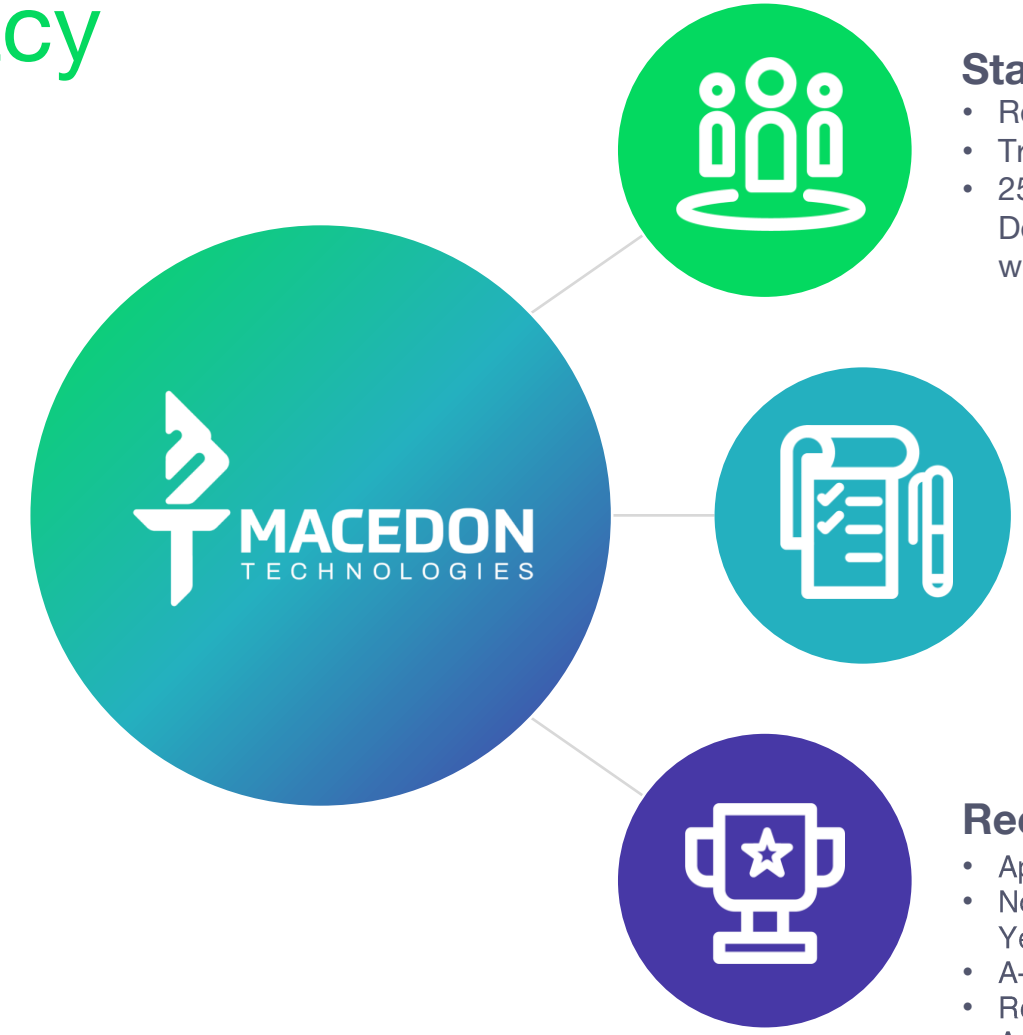
- Evaluate technologies
- Consider WFA, RPA

This no cost offering gives customers the information they need to justify, decide on, and fund automation projects.

We Automate Workflows

Financial Services Workflows	Healthcare Workflows	Manufacturing Workflows
Deal Initiation and Review	Study Design and Execution Lifecycle (SDEL)	Asset Lifecycle Management
Legal Entity Management	Global Contracting Agreements, RFPs, and Tender Management	Inbound Supply Management
Internal Audit	IT Applications Management	Track and Trace
IT Digitalization and orchestration	Revenue Recognition and Billing Management	Turnaround Planning and Execution
Loan Origination	Cash-in / Cash-out	Supplier Management
Specialized Lending	Labeling Process and Material Management	Sales and Marketing
CIP/KYC/EDD	Change Control Management	Incident Management
Anti-Money Laundering (AML)	Safety Information Tracking and Management	Order Management
Customer Onboarding	Anti-Bribery and Corruption (ABC & FCPA)	Safety, Risk, and Compliance
Disputes/Complaints Management		Aftermarket Parts and Service
Capital Calls and Distributions		

Armed for Accuracy



Staffing
- Recruiting
- Training
- 25% of the Lead Designers in the world work for Macedon

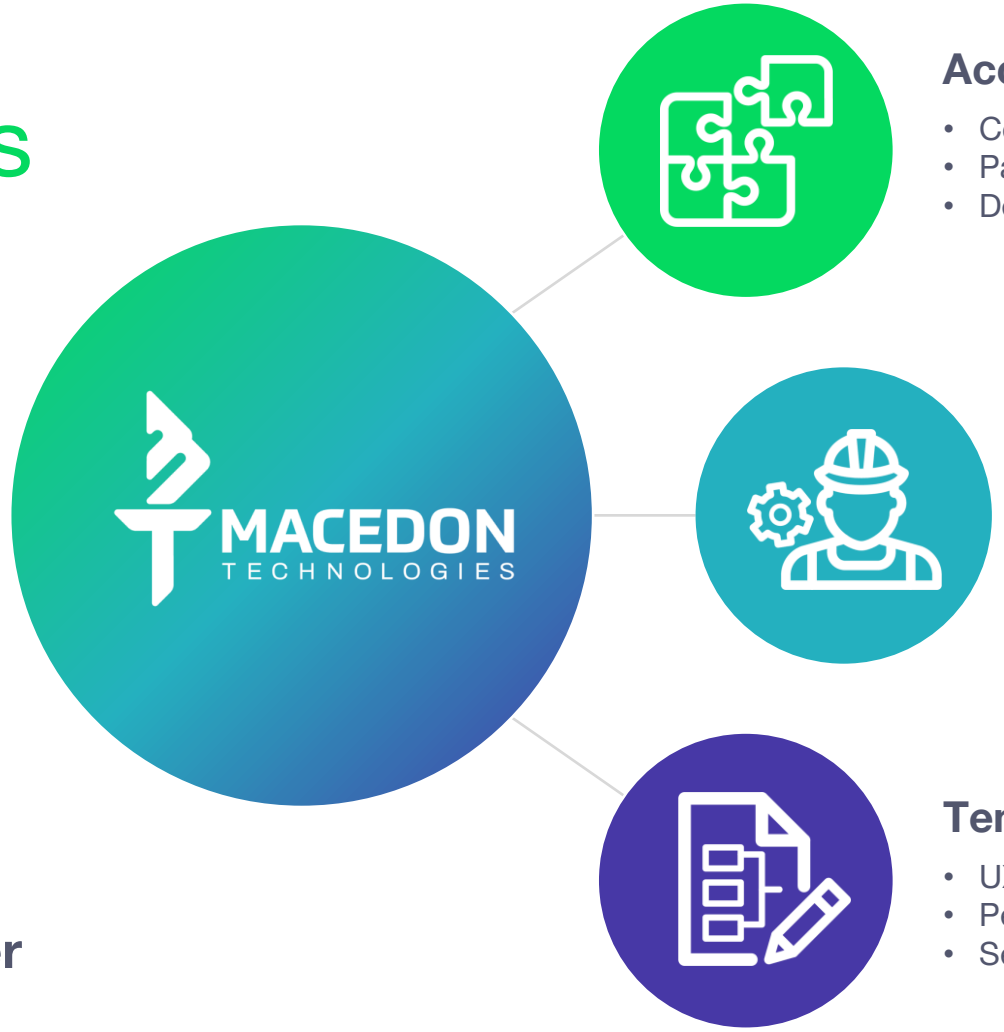
Resources
- CoE, ODE
- Best Practices

Recognition
- Appian Value Award
- North American Reseller of the Year Award
- A-Scores Award
- Recently featured in CIO Applications and Manufacturing Technology Insights Magazines

Macedon has the people and tools to accurately size and price work the first time.

"Inspirant Group is proud of the partners they've collaborated with over the years, and our alliance with Macedon Technologies has provided immense value to our clients."

The Makings of Competitive Offers



Accelerators (ADS)

- Core Apps
- Parts
- DevOps

Design

- WPA
- Future-proofing
- Best Practices

Templates/Patterns

- UX
- Performance
- Security

The least expensive workflow automation projects are those that hit all milestones and deliver exactly what was expected.

Macedon Differentiators

We're specialists, not generalists.

We built it right the first time.

We look beyond requirements.

We offer a long-term support model.

We set you up for success.

We have extensive training and expertise.

Partnering with us gives you:

- Faster-Closing Deals
- Confidence in Estimates
- Competitive Offerings

MACEDON
TECHNOLOGIES

Thank You

MACEDON
TECHNOLOGIES

If you're interested in a Strategic Partnership, contact

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