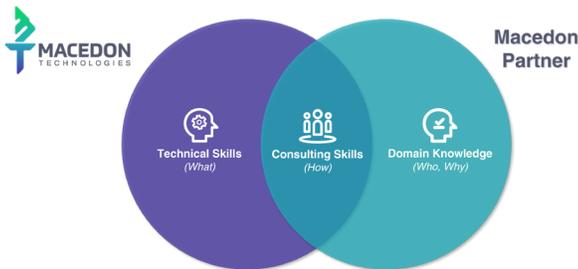




## Looking for a premier Appian partner with exceptional Workflow Transformation knowledge and experience? Look no further.

Strategic partnerships are essential for delivering holistic solutions in a rapidly changing world. Over the past decade, Macedon has developed multiple strategic partnerships delivering effective Digital Transformation solutions for our clients, unlocking valuable opportunities for them.



Additive partnerships give both companies the chance to pool similar resources and qualifications on bids, dramatically increasing future value to clients and the collective team's competitive advantage. With Macedon on their team, our additive partners have bolstered their bids and realized faster and better-quality solutions for their clients.

Complementary partnerships marry competencies that - when put together - provide a complete and holistic solution. Depth of experience is essential to this kind of relationship to balance the breadth of offering. As your partner we provide:

- The technical expertise that unlocks opportunities for our partners.
- A trained and certified group of Appian practitioners to add manpower to any bid and provide reach-back capabilities.
- Best Practices for many related disciplines (Appian, Agile, RPA) and our [Accelerated Delivery Suite™](#).

**100% of our consultants have Appian Level 2 credentials, over 75% of the highest credentialed Appian consultants in the world work for Macedon.**

Macedon has completed over 600 successful engagements for over 100 clients in the public and private sectors, including Fortune 500 and other large enterprises, small and medium-sized businesses, and federal and state government agencies. Macedon has partnered with a select group of companies to amplify value to clients in these domains and has received many Appian awards since its founding, including:

- The North American Reseller of the Year Award
- The Value Award
- The A-Scores Award



Macedon's [Digital Transformation Journey](#) provides guidance every step of the way. These items combined allow our partnerships to flourish and establish long-term relationships. Together we guide organizations as they take the leap from legacy to digital, helping them discover the opportunities of the new digital frontier.

